

POWERING FAMILY TIME

New Visitation Shelters Help Overcome Pandemic Hardships.

▶ BACKGROUND

Coronavirus Causing Family Problems

The Coronavirus pandemic strained families with loved ones in extended-care medical facilities. With visiting rights suspended, patients and their families all suffer. Officials in the Canadian Province of Manitoba lessened the strain with outdoor visits in the spring and summer, but outdoor visits weren't going to cut it in frigid Manitoba winters. Government, healthcare and construction experts planned a quick-deploy rollout of all-season visitation shelters, made from modified shipping containers, to over 60 sites across Manitoba.

▶ PROBLEM

Fast Tracking More Capacity for 60 Unique Health Care Sites.

Construction teams needed to power 60 visitation shelters – each tying into the unique infrastructure of its host facility. Modifying existing electrical infrastructure at 60 facilities to enable a uniform electrical solution would take months and cost a bundle. Working in cooperation with a major Canadian national distributor, Dealer Source needed to create 60 unique breaker and parts packages to fit the existing power distribution at each location.

▶ SOLUTION

The Most Efficient Way to Reinvent the Wheel 60 Times.

When you understand the complete universe of products, adding to existing systems is business as usual – as long as you have the necessary inventory. Dealer Source's technical expertise, superior product knowledge and extensive inventory fit the bill. Our experts quickly determined each site's needs across six major OEM brands (Commander, Eaton, Federal Pioneer, GE, Siemens and Square D). We pulled, packed and shipped circuit breaker kits for each location – with next-day delivery.

▶ RESULTS

Safe "All Seasons" Visits Help Keep Spirits High During Pandemic.

Our ability to customize each parts kit to work with existing infrastructure minimized costs and maximized construction speed and efficiency. Today, patients at 60 long-term healthcare sites are enjoying the healing power family in safe, warm, Coronavirus-free environments. That's important because there is no substitute for the healing power of family.



Specially outfitted shipping containers serve as safe, comfortable all-weather patient visitation stations in Manitoba.



**FOR MORE INFO,
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